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A.B. 1974 University of Pennsylvania, *magna cum laude* with high honors in Economics
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Books

Employing Bureaucracy: Managers, Unions, and the Transformation of Work in American Industry, 1900-1945. New York: Columbia University Press, 1985. Japanese translation, 1987.

Editor, *Masters to Managers: Historical and Comparative Perspectives on American Employers.* New York: Columbia University Press, 1991.

Editor, *The Workers of Nations: Industrial Relations in a Global Economy.* New York: Oxford University Press, 1995.

Modern Manors: Welfare Capitalism since the New Deal. Princeton: Princeton University Press, 1997. Japanese translation, 1999.

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“The Duration of Indefinite Employment Contracts in the United States and England: An Historical Analysis,” *Comparative Labor Law*, V, 85-128, Winter 1982.

“Industrial Labor Mobility in Historical Perspective,” *Industrial Relations*, 22, 2, 261-282, Spring 1983.

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“Union-Management Cooperation in the United States: Lessons from the 1920s,” *Industrial and Labor Relations Review*, 37, 1, 18-33, October 1983.

“Employer Preferences for Long-Term Union Contracts,” *Journal of Labor Research*, V, 3, 215-228, Summer 1984, with Mitchell, D.J.B.

- “Management Attitudes Toward Two-Tier Pay Plans,” 221-237, *Journal of Labor Research*, VII, 3, Summer 1986, with Mitchell, D.J.B.
- “Employee Attitude Testing at Sears, Roebuck and Company, 1938-1960,” *Business History Review*, 60, 602-632, Winter 1986.
- “The Development of Cost-of-Living Escalators in the United States,” *Labor History*, 28, 4, 515-533, Fall 1987.
- “Employee Attitude Surveys in Historical Perspective,” *Industrial Relations*, 27, 1, 74-93, Winter 1988.
- “Measurement of Compensation: Union and Nonunion,” *Industrial Relations*, 27, 2, 215-231, Spring 1988, with Mitchell, D.J.B.
- “Labor Market Contracting and Wage Dispersion,” *Journal of Labor Research*, IX, 1, 65-77, Winter 1988, with Pearl, M.Y.
- “Reckoning with Company Unions: The Case of Thompson Products, 1934-1964,” *Industrial and Labor Relations Review*, 43, 1, 19-40, October 1989.
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- “Sticky Stories: Economic Explanations of Employment and Wage Rigidity,” *American Economic Review*, 80, 2, 33-37, May 1990, with Mitchell, D.J.B.
- “Employment Duration and Industrial Labor Mobility in the United States, 1880-1980,” *The Journal of Economic History*, 52, 1, 161-179, March 1992, with Sharma, S.
- “Enterprise Unions in the United States,” *Industrial Relations*, 31, 1, 137-158, Winter 1992.
- “Reflections on Labor Law Reform and the Crisis of American Labor,” *Chicago-Kent Law Review* 69, 1, 219-227, 1993.
- “Employers and The Welfare State: The Role of Marion B. Folsom,” *The Journal of American History*, 80, 2, 525-556, September 1993.
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"Response: Symposium on Jacoby, *Labor in the Age of Finance*” in *Labor History*, 2023.

"Shareholder Primacy and Labor," *Comparative Labor Law & Policy Journal*, 2023.

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Book Chapters

- “The Development of Internal Labor Markets in American Manufacturing Firms,” 23-69, in *Internal Labor Markets*, Osterman, P. (Ed.), MIT Press, 1984.
- “An Historical Perspective on Internal Labor Markets,” 1-20, in *Current Research in Labor Economics*, Fogel, W. (Ed.), UCLA Institute of Industrial Relations, 1984.
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- “American Exceptionalism Revisited: The Importance of Management,” Chapter 8, 173-200, in *Masters to Managers: Historical and Comparative Perspectives on American Employers*, Columbia University Press, 1991.
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- “From Welfare Capitalism to the Welfare State: Marion B. Folsom and the Social Security Act of 1935,” 44-72, in *The Privatization of Social Policy?* Shalev, M. (Ed.), Macmillan Press, 1996.
- “A Road Not Taken: Independent Local Unions in the United States Since 1935,” 76-95, in *Nonunion Employee Representation: History, Practice, and Policy*, Kaufman, B.E. and Taras, D.G. (Eds.), M.E. Sharpe, 2000.
- “Risk and the Labor Market: Societal Past as Economic Prologue,” 31-60, *Sourcebook of Labor Markets: Evolving Structures and Processes*, Berg, I. and Kalleberg, A.L. (Eds.), Plenum Publishers, 2001.

“Training and Work-Organization Practices of California Private Employers,” 171-200, in *The State of California Labor*, Ong, P. and Lincoln, J. (Eds.), UCLA and UC Berkeley Institutes of Industrial Relations, 2001, with Erickson, C.L.

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“Corporate Governance and Employees in the United States,” 33-58, in *Corporate Governance and Labour Management*, Gospel, H. and Pendleton, A. (Eds.), Oxford University Press, 2005.

"Finance and Labor: Perspectives on Risk, Inequality, and Democracy" in *Labor in the Era of Globalization*, Brown, C., Eichengreen, B., and Reich, M. (Eds.), Cambridge: Cambridge University Press, 2009.

“Foreign Investors and Corporate Governance in Japan: The Case of CalPERS” in *Corporate Governance and Managerial Reform in Japan*, Whittaker, D. H. and Deakin, S. (Eds.), Oxford University Press, 2010.

"Labor and Finance in the United States" in *The Embedded Firm: Corporate Governance, Labor, and Finance Capitalism*, Cynthia Williams and Peer Zumbansen (Eds.). Cambridge Univ. Press 2011.

Introduction to Takashi Sakakikawa, *Transforming Japanese Workplaces* (London: Palgrave Macmillan, 2012)

Introduction to *Die Juden Vom Altrhein* by G. Hannah, M. Graf, and H.D. Graf (Mainz: Nunnerich-Asmus Verlag, 2018).

Book Reviews:

The New Unionism: Employee Involvement in the Changing Corporation, Heckscher, C., *Industrial and Labor Relations Review*, 42, 3, 464-465, April 1989.

The Fall of the House of Labor, Montgomery, D., *Labor History*, 30, 1, 106-110, Winter 1989.

The Transformation of Corporate Control, Fligstein, N., *Science*, 250, 9, 839-840, November 1990.

The Origins and Evolution of Industrial Relations, Kaufman, B., *Industrial and Labor Relations Review*, 46, 2, 399-403, January 1993.

Visions of a New Industrial Order: Social Science and Labor Theory in America's Progressive Era, Wunderlin, C.E., Jr., *Labor History*, 34, 4, 379-380, Fall 1993.

Attending to Work: The Management of Attendance and Shopfloor Order, Edwards, P.K., and Whitson, C., *Contemporary Sociology*, 24, 253-254, March 1995.

Shopfloor Matters: Labor-Management Relations in Twentieth Century American Manufacturing, Fairris, D., *Journal of Economic History*, 59, 1, 242-243, March 1999.

Bloodless Victories: The Rise and Fall of the Open Shop in the Philadelphia Metal Trades, 1890-1940, Harris, H.J., *The Journal of American History*, 691-692, September 2001.

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An American Family: The Great War and Corporate Culture in America, Fasce, F., *The American Historical Review*, 109, 2, 546, April 2004.

Labor Markets and Firm Benefit Policies in Japan and the United States, Ogura, S., Tachibanaki, T. and Wise, D.A. (Eds.), *Journal of Economic History*, 64, 926-927, September 2004.

Review essay for symposium on *At Home and Abroad: U.S. Labor Market Performance in International Perspective*, Blau, F.D. and Kahn, L.M., *Comparative Labor Law and Policy Journal*, 23 [published 2005].

Icarus in the Boardroom: The Fundamental Flaws in Corporate America and Where They Came From, Skeel, D., *Business History Review*, 79, 3, 647-649, 2005.

The Global Evolution of Industrial Relations, Kaufman, B., *British Journal of Industrial Relations*, 44, 1, 150-153, 2006.

Shaping the Future of Work. Kochan, T.A., *Perspectives on Work*, 2016.

Managerial Control of American Workers. Van Elteren, M. *Work and Occupations*, 2017.

Work Better Live Better: Motivation, Labor, and Management Ideology. Gray, D., *Journal of American History*, 2022.

TEMP: The Real Story of What Happened to Your Salary, Benefits, and Job Security. Hyman, L. *EH.Net Book Reviews*, 2022.

For Labor to Build Upon: Wars, Depression, and Pandemic by Gould, W.B. *Journal of Industrial Relations*, 2023.

Editorial Boards

Asia-Pacific Business Review, *British Journal of Industrial Relations*, *International Labour Review*, *Industrial Relations*, *Industrial & Labor Relations Review*, *Journal of Industrial Relations*, *Labor History*, *Labour & Industry*, *Work & Occupations*

Awards and Honors

Joseph Warner Yardley Prize for Best Honors Thesis in Political Economy, University of Pennsylvania, 1974.

Columbia University Prize in American Economic History in Honor of Allan Nevins, awarded by the Economic History Association for year's outstanding dissertation, 1982.

Buchanan Memorial Award, Economics Department, UC Berkeley, best dissertation of preceding two years, 1983

George R. Terry Book Award Academy of Management, for *Employing Bureaucracy*, 1987

Employing Bureaucracy selected by Princeton University Industrial Relations Section as an "Outstanding Book in Industrial Relations and Labor Economics for the Decade 1980-1989," 1990.

Philip Taft Prize in Labor History, Cornell University, for *Modern Manors*, 1998

Elected to National Academy of Social Insurance, 1999.

Kenneth M. Piper Memorial Lecture, Chicago-Kent Law School, Illinois Institute of Technology, 1999.

Abe Fellowship, The Japan Foundation and the Social Science Research Council, 2000-01

Omron Fellow, Institute for Technology and Enterprise Competitiveness, Doshisha University, 2004-12

Executive Board, Industrial Relations Research Association, 2002-05

Nihon no jinjibu Amerika no jinjibu, selected by *Nikkei Shinbun* as one of top three books in economics and management published in Japanese in 2006

Hallsforth Visiting Professor, University of Manchester, 2007

Robert M. Heilbroner Memorial Lecture on the Future of Capitalism, New School, New York, 2008

John S. Guggenheim Fellowship, 2009-10

Career Research Fellow Award, Labor & Employment Research Association, 2010

Keynote Address, Association of Historians in Australian and New Zealand Business Schools, 2012

Milton Derber Memorial Lecture, University of Illinois, 2013

Montague Burton Visiting Professor, Cardiff University, 2013

Distinguished Lecturer, Japan Society for the Study of Social Problems, 2014

Distinguished Lecturer, Seoul National University, 2015

Distinguished Lecturer, Showa Womens University, Tokyo, 2019

Noteworthy Book in Industrial Relations and Labor Economics, Princeton University Industrial Relations Section for *Labor in the Age of Finance*, 2021

UCLA Faculty Mentoring Honor Society Award, 2022

Labor in the Age of Finance Short-Listed for the Book Award of the European Group for Organizational Studies (EGOS), 2022